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JAN 5 1911

Wholesale Trade List 1911
ROSES CHRYSANTHEMUMS
CARNATIONS

BEDDING
STOCK

PALMS^{AND}
FERNS

U.S. Department of Agriculture
Washington, D. C.

DARK
PINK
KILLARNEY

A. N. PIERSON, Inc.
CROMWELL, CONN.

1911

A. N. PIERSON, INC.



It is always a pleasure to greet our friends and patrons through a new Trade List. We offer this year renewed assurances of our esteem and appreciation, and ask your examination of the following pages in the hope and belief that they will prove both interesting and profitable to you. We have tried to deserve your patronage in the past and that you have liberally bestowed it encourages us in the belief that our efforts to supply first-class goods at fair prices have not been in vain.

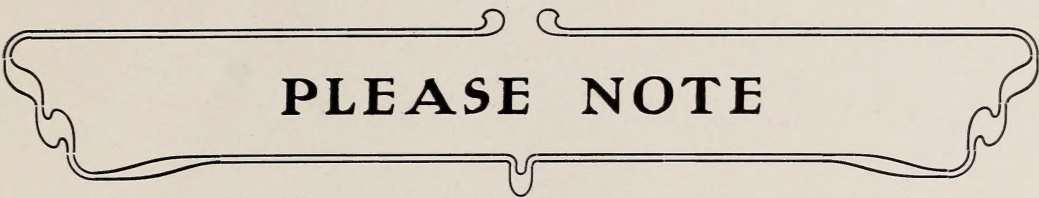
You will see by reading the following pages that the plants we offer are mainly Standards, reliable varieties, that we have tried thoroughly and can safely recommend. Our reputation is based on the fact that we have sent out in the past only such plants as we knew to be worthy and which we could conscientiously guarantee. This reputation we propose to maintain.

HOW TO REACH CROMWELL

Cromwell is situated on the Connecticut River, three miles above Middletown and twelve miles below Hartford on the Valley Division of the N. Y., N. H. & Hartford R. R., and the round trip from either Boston or New York can be made in a day, allowing several hours at Cromwell.

A new electric road, that passes our greenhouses, is now in operation between Hartford and Middletown, thus facilitating travel between those points and Cromwell. Cars leave City Hall, Hartford, at seven minutes after each hour, and Middletown R. R. Station at twenty-five minutes after each hour. A half hour service afternoons between Hartford and Middletown has been added recently.

Under contract we own one-quarter of the front page of THE FLORISTS' EXCHANGE, and our advertisement will be found thereon each week. Any changes in prices, or special bargains which we have to offer, will be found on said page. Watch it.



PLEASE NOTE



HIS List cancels all previous quotations.

All orders will receive the best care and attention.

Orders sent by mail should enclose full shipping directions.

All claims of whatsoever nature must be reported on receipt of goods, otherwise they will not be considered.

Orders will be filled strictly in rotation.

Visitors are always welcome to inspect our stock.

Shipments by freight are solely at purchaser's risk.

We deliver to the Express Companies in A No. 1 condition. These companies are responsible for damage in transit.

Customers should give, **on every order**, full name, post-office, freight or express station, County and State, and also advise whether goods are wanted by express or freight.

TERMS

Customers who have not established a credit must send cash with order, on which a discount of two per cent. will be allowed.

To customers of approved credit, when payment is made within ten days from the date of the invoice, a discount of two per cent. will be allowed on plants or cuttings.

We will send goods C. O. D. only when cash to the amount of half the value of the shipment accompanies the order.

To aid in avoiding misunderstandings, customers, in ordering, will observe the following rules :

Four varieties may be used in making up one dozen.

When more than four varieties are used the plants, or cuttings, will be charged at single rate.

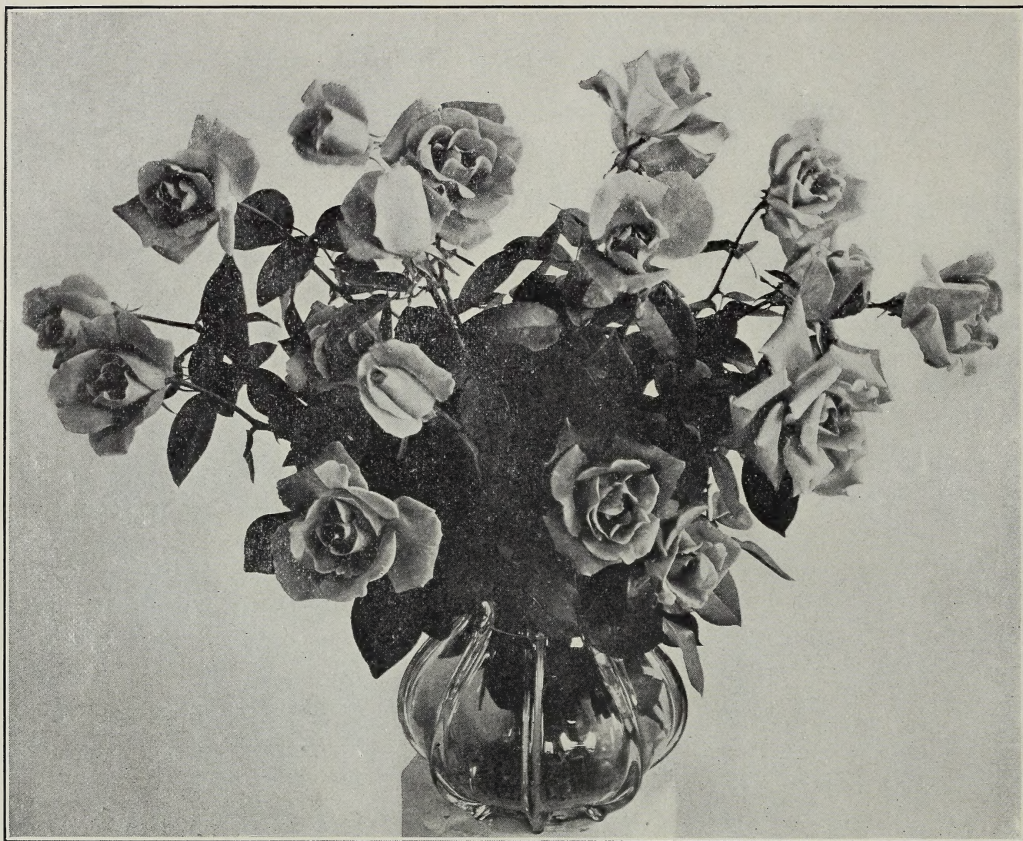
Four varieties may be used in making up one hundred.

When more than four varieties are used the plants, or cuttings, will be charged at the dozen rate.

Five varieties may be used in making up 250, and 250 will be sold at the 1000 rate, except where noted.

When more than five varieties are used in making up 250, the plants, or cuttings, will be charged at the 100 rate.

This rule applies to grafted Roses, own root Roses and Chrysanthemums only.



Dark Pink Killarney

ROSES

DARK PINK KILLARNEY

A sport of Killarney originating with the Montrose Greenhouses, Montrose, Mass. It is identical in habit with the parent, and the character of the bloom is the same with the exception of the color. It is much darker than Killarney at all seasons of the year, and is especially bright during the Winter months, when Killarney is so liable to variation. No own root stock of this Rose will be disseminated in 1911. We are offering only selected grafted plants from 2¼-inch pots.

Prices: 40c. each, \$3.00 per doz., \$20.00 per 100, \$180.00 per 1000.



Lady Cromwell

LADY CROMWELL

Lady Cromwell is a sport of My Maryland which originated with us in 1908. This Rose in every characteristic resembles the parent except in color. It is a shell pink, outside shading deeper toward the center which is a creamy yellow. During hot weather the yellow center is less prominent and the color of the bloom resembles that of an Enchantress Carnation.

We are offering grafted plants only for early delivery.

PRICES

Each 75c., \$6.00 per doz., \$10.00 per 25, \$17.50 per 50, \$30.00 per 100, \$70.00 per 250, \$250.00 per 1000.



Prince de Bulgarie

PRINCE DE BULGARIE

(Pernet-Ducher, 1902)

This Rose is of French origin, introduced into the United States a few years ago. The name being lost when the plants were imported, it was sold under the name "Mrs. Taft." In color it is a beautiful shell pink; in habit it is all that can be desired, except that it requires a warmer temperature in dark weather than the ordinary Rose of commerce. For ten months in the year it is one of the best Roses we have ever grown. In stem and foliage it is almost perfect. Our stock of this Rose is large and we intend to have plenty to offer. As a testimonial of the value of this Rose, the first order placed for this stock for the coming year was 15,000 grafted plants.

PRICES

Grafted Stock: 2¼-inch pots, \$3.00 per doz., \$20.00 per 100, \$180.00 per 1000.

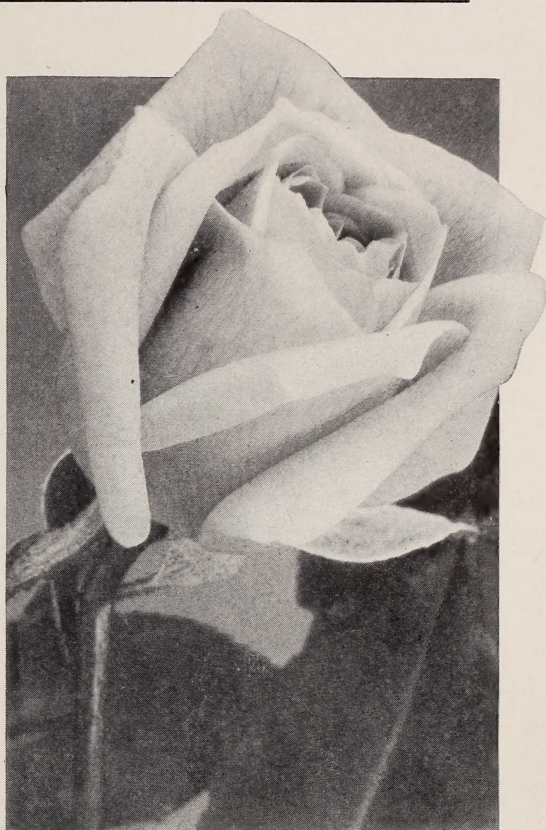
Own Root Stock: 2½-inch pots, \$2.50 per doz., \$15.00 per 100, \$120.00 per 1000.

An illustration of a house of this Rose is shown on third cover page.

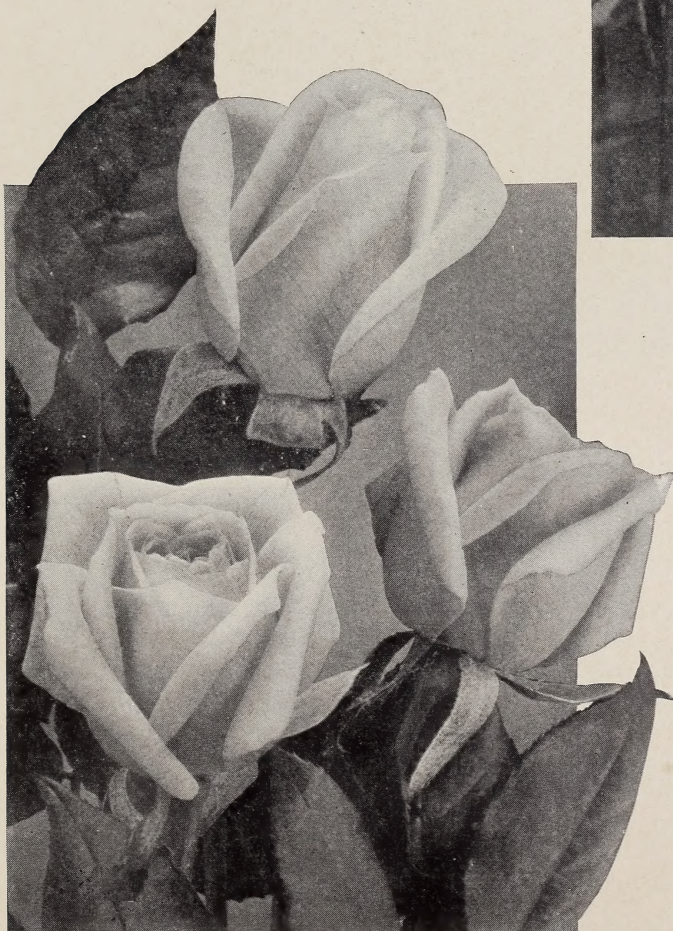
DOUBLE PINK KILLARNEY

(Robert Scott & Sons)

This new sport appeals to us as one of the best Roses that has ever been offered to the trade. It is a sport from the White Killarney which originated with Robert Scott & Sons, and it is showing many features that are improvements over Killarney itself. The bud is longer and, on the average, has from ten to twelve more petals. In growth the plant is more vigorous,



Double Pink Killarney



Double Pink Killarney

resulting in longer stems. In color it is similar to Killarney as a bud, but when opened reveals a depth of color that is both distinct and very pleasing.

We are offering only selected grafted plants of our own growing at the introducer's prices: Each 75c., per dozen \$6.00, per 25 \$10.00, per 50 \$17.50, per 100 \$30.00, per 250 \$70.00, per 1000 \$250.00.



Melody

MELODY

We have arranged with the introducers of this new yellow Rose for a quantity of stock to be reserved for our orders. We give below the raisers' description.

"Melody has a strong willowy growth unlike any other forcing variety, and has rich glossy foliage. The flowers are a lovely shade of yellow deepening to apricot in the center, perfect in form and very double. It will be particularly valuable to florists from the fact that it produces such quantities of flowers in Fall, Winter and Spring when other varieties are apt to be shy. It has proven as free in Winter as Maryland in Summer which tells the story in a nutshell. From one two year old plant 26 flowers were cut in December and from the same plant on the next crop in February, 27 flowers were cut."

Plants of Melody are offered on own root only as the variety does better that way than grafted.

Own Root Plants 2½-inch Pots.

Each 75c., per doz. \$6.00, per 25 \$10.00, per 50 \$17.50, per 100 \$30.00, per 250 \$70.00, per 1000 \$250.00.



Radiance

RADIANCE

(John Cook)

Radiance is a Rose of a cerise color sent out by John Cook, of Baltimore, Md., last year. It is very thrifty in growth, with excellent stems. It gives promise of being a very valuable Rose for commercial purposes. We have a large stock of this Rose in excellent condition.

PRICES

Grafted Stock: \$18.00 per 100; \$150.00 per 1000.

Own Root Stock: \$10.00 per 100; \$90.00 per 1000.

HARRY KIRK

A hybrid tea of excellent habits; strong and vigorous in growth, with heavy, glossy foliage. The bud is long and well formed, and in color a rich, coppery yellow. This Rose is strongly recommended for outdoor planting.

PRICES (Grafted Stock Only)

Each 20c., \$2.00 per doz., \$15.00 per 100.



Mrs. Aaron Ward

MRS. AARON WARD

This is the popular yellow Rose which has come into prominence within the past year, and is one of the best producers we have ever grown. It is well worth a trial by all who are in the market for a good, commercially popular Rose.

PRICES

Grafted Stock: 40c. each, \$4.00 per doz., \$25.00 per 100, \$200.00 per 1000.
Own Root Stock: 25c. each, \$2.50 per doz., \$12.00 per 100, \$100.00 per 1000.

ROSES

On this page we are listing the five most popular forcing Roses. Our stock of these varieties is large, and our aim is to be able to fill all orders, both large and small.

KILLARNEY

The most popular forcing Rose that has ever been introduced, and without doubt the most profitable Rose ever grown. It is too well known to need description.

WHITE KILLARNEY

(Waban Strain)

White Killarney has most successfully advertised itself. Like its parent, the pink Killarney, it has become one of the most popular Roses grown today. As an all the year round white it has no equal. It has proved all that its best friends ever claimed for it, both in quality and productiveness. It was a standard from the first.

RICHMOND

Clean and strong grower, free bloomer, requiring the same care and temperature as Bride and Bridesmaid; fine shaped buds, borne on stiff stems; color bright rich scarlet crimson. We believe this the best red Rose under cultivation.

MY MARYLAND

Were the florist's business confined to a few Winter months there would be less need of an assortment of varieties. My Maryland has proved to be a wonderful producer and the best pink Summer Rose in existence.

KAISERIN AUGUSTA VICTORIA

Large pointed buds, very double, pure white, strong healthy grower, constant bloomer for greenhouse or outdoors. Very satisfactory to flower in the greenhouse from March to November.

PRICES: Grafted Stocks, 20c. each, \$2.00 per doz., \$15.00 per 100, \$120.00 per 1000.

For prices on these Roses on their own roots refer to Page 12.

A discount of 15 per cent. will be allowed on all orders calling for 5000 or more plants.



ROSES—General Collection

- Betty.** (H. T.) A Rose of extremely vigorous growth, and one that has attracted a great deal of attention. Buds are long, of coppery Rose color, overspread with golden yellow. One of the best outdoor Roses.
- Bon Silene.** (T.) Deep Rose color, shaded with carmine. A great favorite because of its fragrance.
- Bride.** (T.) Pure white, an old favorite, having been the leading white Rose for many years.
- Bridesmaid.** (T.) A delightful shade of clear pink.
- Cardinal.** (H. T.) One of the red Roses; will be found a valuable addition to a collection.
- Enchanter.** (H. T.) Very free blooming and a beautifully perfumed pink forcing Rose.
- Etoile de France.** (H. T.) Rich velvety crimson; very large double flower; an excellent Rose for the Summer months but not desirable for Winter.
- Franz Deegen.** (H. T.) Free bloomer; long pointed buds on strong stems; deep coppery yellow at base of petals shading to lighter yellow at point of bud.
- Gen. McArthur.** (H. T.) Rich shade of crimson scarlet; very fragrant and free bloomer; large buds, good foliage and stem.

ROSES, General Collection—Continued

- Golden Gate.** (T.) Cream color, tinged with yellow and rose; very fragrant; flowers borne on long stiff stems.
- Hermosa.** Vigorous growing, and very free blooming. Well known pink Rose. Valuable chiefly for use out-of-doors.
- Ivory.** (T.) Ivory white color; very fragrant and free bloomer; flowers borne on large strong stems.
- Kate Moulton.** (H. T.) Flower a bright pink, resembling Chatenay; makes stems of good length, and with us doing much better grafted than on own root.
- La Detroit.** (H. T.) Light pink flower of good substance, borne on long stems.
- Maman Cochet.** Rosy pink, large, fine flower; carmine mingled with yellow. One of the best Summer bloomers in the greenhouse or out-of-doors, and will Winter outdoors with slight protection.
- Marechal Niel.** Still the best climbing Rose; sweet scented. Color, deep golden yellow; great favorite.
- Mme. Abel Chatenay.** (H. T.) A grand bedding Rose, continuous bloomer; flowers of good size, borne on strong stems. It is very double, having slightly curved petals. In color rosy carmine shaded salmon.
- Mme. Hoste.** (T.) Creamy white; free bloomer; a desirable white Rose.
- Mrs. Jardine.** (H. T.) Vigorous in growth and producing an abundance of bloom. In color a pleasing shade of pink.
- Mrs. Pierpont Morgan.** (T.) Sport from Mme. Cusin, but a decided improvement over that variety, being larger, deeper in color and more floriferous.
- Papa Contier.** (T.) Rosy crimson; a desirable variety for flowering under glass or out-of-doors.
- Perle des Jardins.** The old standard yellow Rose. Our stock is exceptionally vigorous.
- Queen Beatrice.** (H. T.) One of the newer Roses of the Chatenay type.
- Rhea Reid.** (H. T.) As an outdoor Rose it has shown remarkable growth and it has some qualities to recommend it as a commercial red Rose.
- Souv. du President Carnot.** (H. T.) Flesh, shaded white; long buds, flowers large and full. A fine variety for all purposes.
- Souvenir de Wootton.** (H. T.) Cherry crimson in color; very free and continuous blooming Rose.
- Sunrise.** Yellow in color. A great producer.
- Uncle John.** (T.) Sport from Golden Gate; in every way like the parent but distinct through its peculiar shade of delicate pink; outer edge of petals beautifully shaded.
- Wellesley.** (H. T.) Sent out in 1905 by the Waban Rose Conservatories of Natick, Mass. A beautiful pink, resembling La France in color; very large flowers borne on strong stems; large, fine foliage and a free bloomer. One of the best for outdoor blooming.
- White Cochet.** For Summer blooming in the field we know no white Rose which equals it. A sport from the Maman Cochet.

PRICES

Grafted Plants from 2¼-inch pots: Each, 20 cents; \$2.00 per dozen, \$15.00 per 100, \$120.00 per 1000.

OWN ROOT ROSES

We have to offer an exceptionally fine lot of early propagated Own Root Roses in the leading commercial varieties, and this stock we can guarantee to be clean, healthy and in vigorous growing condition when shipped.

Killarney
Bride
Bridesmaid
My Maryland
Sunrise

Ivory
Golden Gate
Uncle John
Richmond

Perle des Jardins
Mme. Abel Chatenay
White Killarney
Kaiserin Augusta Victoria

PRICES

2-inch
\$0.75 per doz.
4.00 per 100
35.00 per 1000

2½-inch
\$1.00 per doz.
6.00 per 100
50.00 per 1000

3-inch
\$1.50 per doz.
8.00 per 100
75.00 per 1000

Special prices will be quoted on 5000 or more.

We will propagate Own Root stock to order of any varieties listed under Standard Varieties, and not listed under Own Root, and will quote prices upon application.

AMERICAN BEAUTY ROSES

Our stock of American Beauty is clean and vigorous. Young stock will be ready for distribution in April, from 2½-inch pots, and from this and larger sizes later. Nothing but stock of the highest standard of excellence will be sent out. These plants are all on their own roots, as we do not graft the American Beauty.

PRICES

From 2½-inch pots: \$8.00 per 100, \$75.00 per 1000. 3-inch pots:
\$12.00 per 100, \$100.00 per 1000.

Special prices will be quoted and plants grown to order when 4-in or larger sizes are wanted.

GARDEN ROSES

Owing to the call for well established Roses from large pots that will be ready to give immediate results from garden planting, we have arranged to have ready for May delivery a fine assortment of the best varieties for the purpose.

Kaiserin Augusta Victoria

Richmond

Killarney

White Killarney

Enchanter

Also a fine lot of large well-grown Ramblers in the varieties given below.

Crimson Rambler

Philadelphia Rambler

Baby Ramblers

PRICES

50 cents each, \$5.00 per dozen, \$35.00 per 1000.

CARNATIONS

Mrs. C. W. Ward. Sent out by the Cottage Gardens last season. In color a very pleasing shade of pink; slightly lighter than Mrs. Lawson. In growth and habit it is all that could be desired, being thrifty and clean, and making an abundance of flowering shoots. It is a variety that we can highly recommend. We have 3,000 of these plants in excellent condition.

Rooted Cuttings: \$6.00 per 100, \$50.00 per 1000.

Dorothy Gordon. (Heacock.) Gives promise of supplanting all of the varieties of the Rose Pink Enchantress type. It is stronger and more vigorous than Rose Pink Enchantress, and in color more pleasing, being a very even shade of pink. (See illustration, page 14.)

Rooted Cuttings. \$6.00 per 100, \$50.00 per 1000.

Pink Delight. In shell pink there is nothing we have ever grown that has been as profitable as this variety. Although it was sent out year before last the scarcity of cuttings, and the fact that it is not an easy variety to root, accounts for the price being the same as last season.

Rooted Cuttings: \$6.00 per 100, \$50.00 per 1000.

Alma Ward. On the exhibition table Alma Ward reigns supreme as the best exhibition Carnation that we have ever seen. As a grower for commercial purposes it cannot be compared

with the varieties White Perfection and White Enchantress. For quality of bloom it exceeds them all.

Rooted Cuttings, \$8.00 per 100 \$75.00 per 1000.

White Perfection. This well known white Carnation we are growing in large quantities and expect to have an abundance of cuttings.

Rooted Cuttings: \$3.00 per 100, \$25.00 per 1000.

White Enchantress. As a worthy companion to White Perfection there is none better. Our stock is the pure white strain originating with the E. G. Hill Co. We expect to have an abundance of cuttings.

Rooted Cuttings: \$3.00 per 100, \$25.00 per 1000.

Beacon. In scarlet Carnations Beacon is the leader. Our stock is perfectly healthy and free from disease.

Rooted Cuttings: \$3.50 per 100, \$30.00 per 1000.



Mrs. C. W. Ward

CARNATIONS—Continued

Winsor. As a paying commercial Carnation, Winsor has no equal with us. Its very pleasing shade of pink makes it one of the easiest Carnations to sell, from a retailer's standpoint.

Rooted Cuttings: \$3.00 per 100, \$25.00 per 1000.

Canary Bird. A promising yellow variety sent out last season. Well worth a trial if one is looking for a good yellow Carnation. Stock of this variety is limited.

Rooted Cuttings: \$6.00 per 100, \$50.00 per 1000.

Juanita. A medium sized scarlet of the Victory type. Makes a nice plant in the field, and should prove a consistent bloomer.

Rooted Cuttings: \$6.00 per 100, \$50.00 per 1000.

Snowflake. One of the older standard white Carnations.

Rooted Cuttings: \$3.00 per 100, \$25.00 per 1000.

Mrs. Thos. W. Lawson. We are still growing Mrs. Lawson, and find it to be one of the best commercial Carnations.

Rooted Cuttings: \$3.00 per 100, \$25.00 per 1000.

Variegated Lawson. We are growing Variegated Lawson in preference to all other variegated varieties.

Rooted Cuttings: \$3.00 per 100, \$25.00 per 1000.

Octoroon. For a bright crimson Octoroon has no equal with us, and it is the only crimson Carnation we are growing.

Rooted Cuttings: \$3.50 per 100, \$30.00 per 1000.



Dorothy Gordon (See page 13)



Chadwick Supreme

CHRYSANTHEMUMS

Chadwick Supreme. A sport of W. H. Chadwick originating with us. This has been grown for two years without a sign of reversion to the parent. In all except color it is a Chadwick. The color is very similar to Maud Dean. As a late pink Chrysanthemum it has no equal with us, and we do not hesitate to recommend it as a late pink of unusual excellence.

Prices for plants from 2¼ pots, April delivery, \$2.00 each, \$20.00 per dozen.



Elise Papworth

CHRYSANTHEMUMS

Introduction of 1910

Elise Papworth. (E. G. Hill Co.) A large pure white incurved variety, blooming about October 25th to November 1st. One of the best varieties for a midseason white that we have ever had the pleasure of growing. We consider it one of the coming standard midseason white Chrysanthemums.

R. H. Felton. One of the novelties sent out last season by Charles H. Totty. The growth is very vigorous; in color a good clear yellow. This variety is well worth a trial.

White Helen Frick. The latest in white Chrysanthemums, being a white sport of the well known pink variety Helen Frick.

Prices: From 2¼-inch pots, 15c. each, \$10.00 per 100, \$90.00 per 1000.

Rooted Cuttings: 15 cents each, \$8.00 per 100, \$75.00 per 1000.



Patty

CHOICE VARIETIES

Patty. Shorter in growth than Maud Dean. Similar in color and blooming at the same season. Heavy dark green foliage. Stem, flower and foliage combined, it is a very choice commercial Chrysanthemum.

Dolly Dimple. As a late yellow Chrysanthemum Dolly Dimple is without a rival. It stands in a class by itself. It blooms later in the season than Golden Chadwick, and the flower, although a trifle light in color, is fully equal to Golden Chadwick in size and substance. To those wishing a valuable late yellow Chrysanthemum we recommend this variety.

Merza. While Merza is not classed among the newer varieties it has been found to be a very valuable white for exhibition and commercial purposes; the fact that it is a very slow propagator accounts for its being listed with these newer varieties.

Golden King. A Chrysanthemum of medium height having a brilliant yellow bloom of commercial value. This variety can be highly recommended.

Chadwick Improved. A fine white Chadwick of the incurved type. Distinct as to form, and with a purity of color which makes it a very valuable variety.

Merry Jane. One of the clear yellow varieties that can be highly recommended. It can be classed as a midseason Chrysanthemum. (See illustration, page 18.)

PRICES

From 2¼-inch pots: 10 cents each, \$5.00 per 100, \$40.00 per 1000.

Rooted Cuttings: 10 cents each, \$4.00 per 100, \$30.00 per 1000.

CHOICE STANDARD VARIETIES

Virginia Poehlmann. Coming into bloom from October 10th to the 15th. Pure white in color. Can be planted late with good results. One of the best white varieties we have ever grown.

Lynnwood Hall. As a late pure white Chrysanthemum this has no equal where purity of color is taken into consideration.

Golden Chadwick. This well known sport of Wm. H. Chadwick, for a late yellow variety, has no equal. Our stock of Golden Chadwick is large and perfectly healthy.

W. H. Chadwick. Showing a tinge of pink, as Wm. H. Chadwick will under almost all conditions of growth, although classed as a white Chrysanthemum. It is one of the most beautiful varieties. Our planting always consists of more Chadwick than anything else, and our stock is absolutely free from disease.

Beatrice May. Although classed as an exhibition variety, in many cases Beatrice May is an excellent commercial variety. The first bud should be taken to get a pure white flower.

Timothy Eaton. An old standard, the stock of which is always in demand.



Merry Jane (See page 17)

Nagoya. An excellent grower, blooming so that it can be cut for Thanksgiving Day. One of the most valuable commercial varieties. Deep golden yellow in color. (See illustration, page 19.)

Morton F. Plant. This should be properly classed as an exhibition variety, although it has value as a commercial Chrysanthemum. Color pink, similar to Maud Dean.

Mrs. W. E. Kelley. A valuable yellow mid-season, coming into bloom about October 20th.

Golden Eagle. A deep golden yellow bloom; stem and foliage excellent. Matures November 1st.

Winter Cheer. A deep cerise pink. Incurved, compact bloom. Excellent grower. Matures October 25th to November 1st.

CHRYSANTHEMUMS

Yellow Eaton. The standard yellow Chrysanthemum in many places, and too well known to need description.

Jeanne Nonin. A late white that is hard to equal for purity of color and general excellence, where the stock is perfectly clean and healthy. The propagations of Jeanne Nonin that are kept growing are more apt to give a perfect crop of flowers.

PRICES

From 2¼-inch pots: 10 cents each; \$4.00 per 100; \$30.00 per 1000.

Rooted Cuttings: 10 cents each; \$3.00 per 100; \$20.00 per 1000.

GENERAL COLLECTION OF STANDARD VARIETIES

WHITE

Early—George S. Kalb, Polly Rose, Early Snow, Ivory, Clementine Touset.

Midseason—Mrs. Clay Frick, Mrs. H. Robinson, Alice Byron, Miss Minnie Wanamaker, Heston's White, White Cloud.

Late—White Bonnaffon, Moneymaker.

PINK

Early—Glory of the Pacific, Pacific Supreme.

Midseason—Pink Ivory, William H. Duckham.

Late—Maud Dean, Mayor Weaver, Dr. Enguehard, Helen Frick.

YELLOW

Early—Monrovia, Golden Glow, Comoleta.

Midseason—Pitcher, Col. D. Appleton, Mrs. Wm. Duckham.

Late—Major Bonnaffon.

RED

J. H. Shrimpton, Mersham's Red, Intensity, Cullingfordii.



Nagoya (See page 18)

PRICES

Rooted Cuttings: 5 cents each; 50 cents per doz.; \$2.00 per 100; \$15.00 per 1000.

From 2¼-inch pots: 5 cents each; 50 cents per doz.; \$3.00 per 100; \$25.00 per 1000.

CHRYSANTHEMUMS

Standard Pompons

We can safely recommend all the Pompons in the following list.

Customers in ordering will please note that these prices are for plants from pots; no orders for rooted cuttings of Pompons will be accepted.

WHITE

Baby Margaret,
Lula,
Queen of Whites,
Nio,
Jas. Boone.

PINK

Alma,
Alena,
Acto,
Eleganta.

YELLOW

Baby,
Klondike,
Quinola,
Zenobia.

BRONZE YELLOW

Lodi,
Miss Julia,
Allentown,

RED

Rufus,
Julia Lagravere,
Lyndhurst.

PRICES

From 2-inch pots: 5 cents each, 50 cents per doz., \$3.00 per 100, \$25.00 per 1000.

Not more than five varieties at the 100 rate; 250 in assortment, our selection, at the 1000 rate.

POMPON ANEMONE

Garza. The well known white variety; considered the best variety in its class.

PRICES

From 2-inch pots: 5 cents each; 50 cents per dozen; \$3.00 per 100; \$25.00 per 1000.

In growing Pompons for cut sprays we have had excellent results from May and June plantings, while for plants of dwarf habit, for potting up in September to be sold as pot plants, the plantings after June 15th have been more satisfactory. These late planted Pompons can be potted better and make much more shapely plants than those of earlier plantings. Baby and Baby Margaret will be found excellent varieties for pot plant work, as well as for sprays, while for late spray work Quinola is the leader.



Baby Margaret

BEDDING PLANTS

When in want of Bedding Plants we are in the market to supply them. No order will be too large for us to fill if given in season, and we can guarantee the stock to be satisfactory.

COLEUS

Duneira. A magnificent Coleus. A fine shown bedder, standing the sun as well as *Verschaffeltii*. In color it is a combination of various shades of crimson.

Beauty of Lyon. A combination of yellow and red. A very beautiful bedding variety.

PRICES

Rooted Cuttings, \$1.25 per 100; \$10.00 per 1000.
Less than 250 of a variety will be charged at the 100 rate.

GENERAL COLLECTIONS

Verschaffeltii. Standard Crimson.

Firebrand. Bright maroon.

Golden Queen. Standard yellow.

Lord Palmerston. Dark maroon.

Queen Victoria. Cardinal red, with distinct golden border.

Beckwith's Gem. Center velvety maroon, bordered with red; the edge green, changing to creamy yellow at the point of leaf.

PRICES

Rooted cuttings by express: 75 cents per 100; \$7.00 per 1000.
Out of 2¼-inch pots in May: \$2.50 per 100; \$20.00 per 1000.
Less than 250 of a variety will be charged at the 100 rate.

Golden Bedder. Golden yellow, the old original, true to name.

Hero. Very dark maroon.

Messey. Dwarf, pearl white and silver green.

Brilliancy. A combination of red and gold.

PRICES

Rooted Cuttings by express: \$1.00 per 100; \$8.00 per 1000. Out of 2¼-inch pots: \$2.50 per 100; \$20.00 per 1000.
Less than 250 of a variety will be charged at the 100 rate.

FANCY VARIETIES

Fancy Varieties. A very fine assortment of twelve kinds not listed above.

PRICES

Rooted Cuttings: \$1.00 per 100; \$8.00 per 1000. Out of 2¼-inch pots: \$2.50 per 100; \$20.00 per 1000.

Fancy Varieties. Either rooted cuttings or plants from 2¼-inch pots, our selection, 250 at the 1000 rate.

FOR SPRING PLANTING

LILY OF THE VALLEY CLUMPS

Strong heavy clumps, which will prove the best for outside planting.
\$2.50 per dozen clumps: \$15.00 for 100 clumps.

CANNAS

A fine assortment of the best varieties. Nice growing stock from 3-inch pots, according to the list given below:

Wyoming	Florence Vaughan	Gladiator
President McKinley	Louisiana	Buttercup
	Queen Charlotte	

PRICES

From 3-inch pots for May and June: \$1.00 per dozen, \$6.00 per 100.
One variety or assortment.

GERANIUMS

STANDARD VARIETIES

Red. Marquise de Castellane, Marquise de Montmort, S. A. Nutt.
White. Comtesse de Harcourt.
Fink. Thomas Meehan, Miss F. Perkins.
Salmon. Beauté Poitevine, Mme. Landry.

PRICES

From 2¼-inch pots, \$3.00 per 100, \$25.00 per 1000; from 3-inch pots,
\$6.00 per 100; from 4-inch pots, \$8.00 per 100.

MISCELLANEOUS PLANTS

Ageratum

Stella Gurney. Dwarf blue. 75 cents per 100; \$7.00 per 1000.
Princess Pauline. A combination of blue and white in same flower. 75 cents per 100; \$7.00 per 1000.

Alternanthera

Red and Yellow. Rooted Cuttings: 75 cents per 100; \$6.00 per 1000. From 2¼-inch pots: \$2.00 per 100.
Brilliantissima. A valuable new Alternanthera, red and yellow in color, with broad leaf. Strong grower. Rooted cuttings: \$1.25 per 100; \$10.00 per 1000. From 2¼-inch pots: \$2.50 per 100.

Salvia

Boule de Feu. A grand dwarf bedding variety. Profuse bloomer, having extra heavy scarlet trusses. Rooted Cuttings, \$1.50 per 100; \$12.00 per 1000.
S. Splendens. Tall standard, one of the best. Rooted cuttings, 75 cents per 100; \$7.00 per 1000.
S. Bonfire. Medium dwarf; very good. Rooted cuttings, 75 cents per 100; \$7.00 per 1000.
S. Zurich. Dwarf; an excellent variety. Rooted cuttings, 75 cents per 100; \$7.00 per 1000.
S. Schenley. Medium dwarf; very highly colored. One of the best. Rooted cuttings, 75 cents per 100; \$7.00 per 1000.
Salvia of these varieties from 2¼-inch pots, April and later delivery, \$2.50 per 100; \$20.00 per 1000. 250 of a variety, or in assortment as ordered, at the 1000 rate.

MISCELLANEOUS PLANTS—Continued

Stevia

The dwarf variety only, this being the most profitable for commercial uses. Rooted cuttings, February and later. 75 cents per 100, \$7.00 per 1000. From 2-inch pots, \$2.50 per 100, \$20.00 per 1000.

Bouvardia

For Winter flowering. Single white. From 2¼-inch pots, \$4.00 per 100; \$35.00 per 1000. 250 at the 1000 rate.

Heliotrope

Dark blue variety. We are sending out only the best variety of Heliotrope for bedding purposes. Rooted cuttings, \$1.00 per 100; \$9.00 per 1000. From 2¼-inch pots, \$2.50 per 100, \$20.00 per 1000. 250, either plants or cuttings, at the 1000 rate.

Gardenias

2¼-inch pots, \$7.00 per 100; 3-inch pots, \$12.00 per 100; 3-inch pots, selected. \$15.00 per 100. Prices on larger sizes will be quoted on application.

Smilax

2¼-inch pots, \$2.50 per 100; \$20.00 per 1000.

German Ivy

Rooted cuttings, 75 cents per 100; \$7.00 per 1000. From 2¼-inch pots, \$2.50 per 100.

Poinsettias

Excellent plants from 2¼-inch pots, \$7.00 per 100; \$60.00 per 1000. July and later delivery.

Swainsona

Rooted cuttings, \$2.00 per 100. From 2¼-inch pots, \$3.00 per 100.

Dwarf Lantanas

Radiation. Plant semi-dwarf; brilliant red with orange yellow center.

Rêve Poitevine. A semi-dwarf variety; rose colored flowers with white center.

Eole. Yellow shading to bright rose.

Snow Queen. A dwarf variety with snow white bloom.

Ultima. Pure golden yellow.

Prices: from 2¼-inch pots, \$3.00 per 100. One variety, or assortment if desired.

BEGONIAS**GLOIRE DE LORRAINE**

Strong healthy plants, ready for June and later delivery.

2¼-inch pots, \$15.00 per 100; \$135.00 per 1000;

3-inch pots, \$25.00 per 100; \$200.00 per 1000;

4-inch pots, \$35.00 per 100; \$300.00 per 1000.

GLORY OF CINCINNATI

A new Begonia with large, heavy foliage. Flowers in abundance. An excellent Christmas plant.

Strong healthy plants for June and later delivery: 2¼-inch pots, \$20.00 per 100; \$150.00 per 1000.

ASPARAGUS HATCHERI

In offering this new Asparagus to our customers we are confident that we are bringing to their attention a plant which will be found a great improvement over *Asparagus plumosus nanus*. As a grower it is more vigorous, and the lasting quality of its cut fronds and strings is exceptional. Its dainty foliage makes it greatly in demand for all kinds of work where something choice in green is needed.

The accompanying illustration shows the character of the string, and the contrast between *Asparagus plumosus* and *Asparagus Hatcheri*.

Prices of plants from 2¼ pots:
\$3.00 per dozen;
\$15.00 per 100;
\$100.00 per 1000.

April delivery.



Asparagus Plumosus

Asparagus Hatcheri



Araucaria Excelsa

PALMS AND FERNS

Araucaria Excelsa

5-inch pots, 13 inches high, 60 cents each; \$7.00 per dozen.

Araucaria Glauca

5-inch pots, 12 inches high, \$1.00 each; \$12.00 per dozen. 6-inch pots, 16 inches high, \$1.50 each; \$18.00 per dozen.

Araucaria Compacta

6-inch pots, 16 inches high, \$2.00 each; \$24.00 per dozen.

Areca Lutescens

7-inch pots, 3 plants in pot, 26 inches high, \$1.50 each; \$18.00 per dozen. 7-inch pots, 30 inches high, \$2.00 each; \$24.00 per dozen.



Phoenix Roebelenii

Kentia Belmoreana

5-inch pots, 14 inches high, fine bushy plants, 50 cents each; \$6.00 per dozen. 5-inch pots, 18 inches high, fine bushy plants, 75 cents each; \$9.00 per dozen.; 6-inch pots, 22 inches high, 6 leaves, \$1.00 each; \$12.00 per dozen. 6-inch pots, 30 inches high, 3 plants in pot, \$2.00 each. 10-inch pots, 56 inches high, 6 to 7 leaves; fine plants, \$10.00 each.

Kentia Forsteriana

5-inch pots, 15 inches high, 50 cents each; \$6.00 per dozen, 5-inch pots, 20 inches high, 75 cents each; \$9.00 per dozen. 6-inch pots, 24-26 inches high, \$1.00 each; \$12.00 per dozen. 7-inch pots, 32-34 inches high, \$1.50 each; \$18.00 per dozen.

Phoenix Roebelenii

6-inch pots, nice plants, \$1.50 each. 6-inch pots, extra selected, \$2.00 each.



Adiantum Farleyense

Ficus Pandurata

From \$1.00 to \$4.00 each.

Ficus Elastica

6-inch pots, 50 cents each, \$6.00 per dozen.

Cocos Weddelliana

3-inch pots, \$1.80 per dozen; \$15.00 per 100.

Adiantum Croweanum

7-inch pots, 50 cents each; \$6.00 per dozen.

For September Delivery.

4-inch pots, \$15.00 per 100.

Adiantum Farleyense

Excellent plants ready now.

(New Crop for November Delivery.)

5-inch pots, selected, 75 cents each; \$9.00 per dozen. 6-inch pots, \$1.00 each; \$12.00 per dozen. 6-inch pots, selected, \$1.50 each; \$18.00 per dozen. 6-inch, pots, extra selected, \$2.00 each, \$24.00 per dozen.



Boston Fern

Boston Ferns

(September and Later Delivery.)

5-inch pots, nice bushy plants, 35 cents each, \$4.00 per dozen. 6-inch pans, nice bushy plants, 50 cents each, \$6.00 per dozen. 7-inch pans, nice bushy plants, 75 cents each, \$9.00 per dozen. 8-in. pans, nice bushy plants, \$1.00 each, \$12.00 per dozen.

Nephrolepis Whitmani

6-inch pans, 50 cents each, \$6.00 per dozen. 7-in pans, 75 cents each, \$9.00 per dozen.

Pandanus Veitchii

From 75 cents to \$5.00 each.

Cibotium Scheidei

September Delivery

7-inch pots, \$2.00 each. 7-inch pots, selected, \$2.50 each.



House Showing Full Benches of Rose Prince de Bulgarie

ROSES
CARNATIONS
CHRYSANTHEMUMS
BEDDING STOCK
PALMS^{AND} FERNS



A. N. PIERSON, INC.
CROMWELL, CONN.